

innovaworks

Solutions That Get You There



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Innovaworks is a privately owned company
with offices in Orange County, California and Europe.

We provide technology solutions to maximize our clients' investments
through innovative business software that carry bottom-line results.

By combining business knowledge and technical expertise
we increase productivity and profitability by creating world-class
IT solutions that deliver.

Our mission is to provide superior business solutions with a level of integrity and commitment to our clients that we place before all else. Innovaworks guarantees technology strategies and software systems that will ensure the long-term success of your business ventures while providing affordable and effective solutions that get you there.

MISSION

A close-up photograph of a hand with fingers pointing towards the camera. A semi-transparent rectangular button with the word 'Solutions' is overlaid on the middle finger.

Solutions

That Get You There

innovaworks advantage



At Innovaworks we are mindful of the importance and value of a successful technology solution to our clients. We understand the need for effective solutions that simplify the way you conduct your day-to-day operations.

Whether you're looking for an end-to-end software solution, or a specific application, Innovaworks provides a result that is right for you. From system design to configuration, testing and deployment, Innovaworks can assist with all phases of development from design to implementation.

Global Offices

Innovaworks has offshore offices in Europe and has gathered a talented and experienced international team in order to provide our clients with a technology strategy that is cost effective and what you require to run your business smoothly and efficiently. We are able to pass on to you the savings and quality of offshore development as well as the trust, security and personal care of a local company. Innovaworks places a high importance on building strong teams across offices to provide the best custom solution to meet your needs.

Ongoing Support System - Your Technology Partner

We partner with many of our clients to provide long-term technology support for their organizations. We take a personal interest in the long-term success of your business. We work to maintain an on-going support system for you. Our focus is always our clients and that the solutions we deliver to you continue to run smoothly.

Security

Security is an important issue when developing a range of business solutions. At Innovaworks we take your company's security issues seriously and handle your business as we would our own.

Industry Expertise

At Innovaworks cultivating the business and technical experience of our employees is a priority and we provide a full range of services to help in the creation, application and support for your business solutions.

We recognize the importance of technical knowledge and expertise, our capabilities complement each other and with our team's combined experience we are able to collectively collaborate on projects and deliver the quality you require.

Leading Edge of Technology

In this day and age technology is constantly changing and at such a fast pace that sometimes it seems impossible to keep up. We keep this in mind with any project Innovaworks works on and develops. Innovaworks strives to stay current with the latest technology and technology solutions and pass these on to our clients to deliver solutions that get you there!

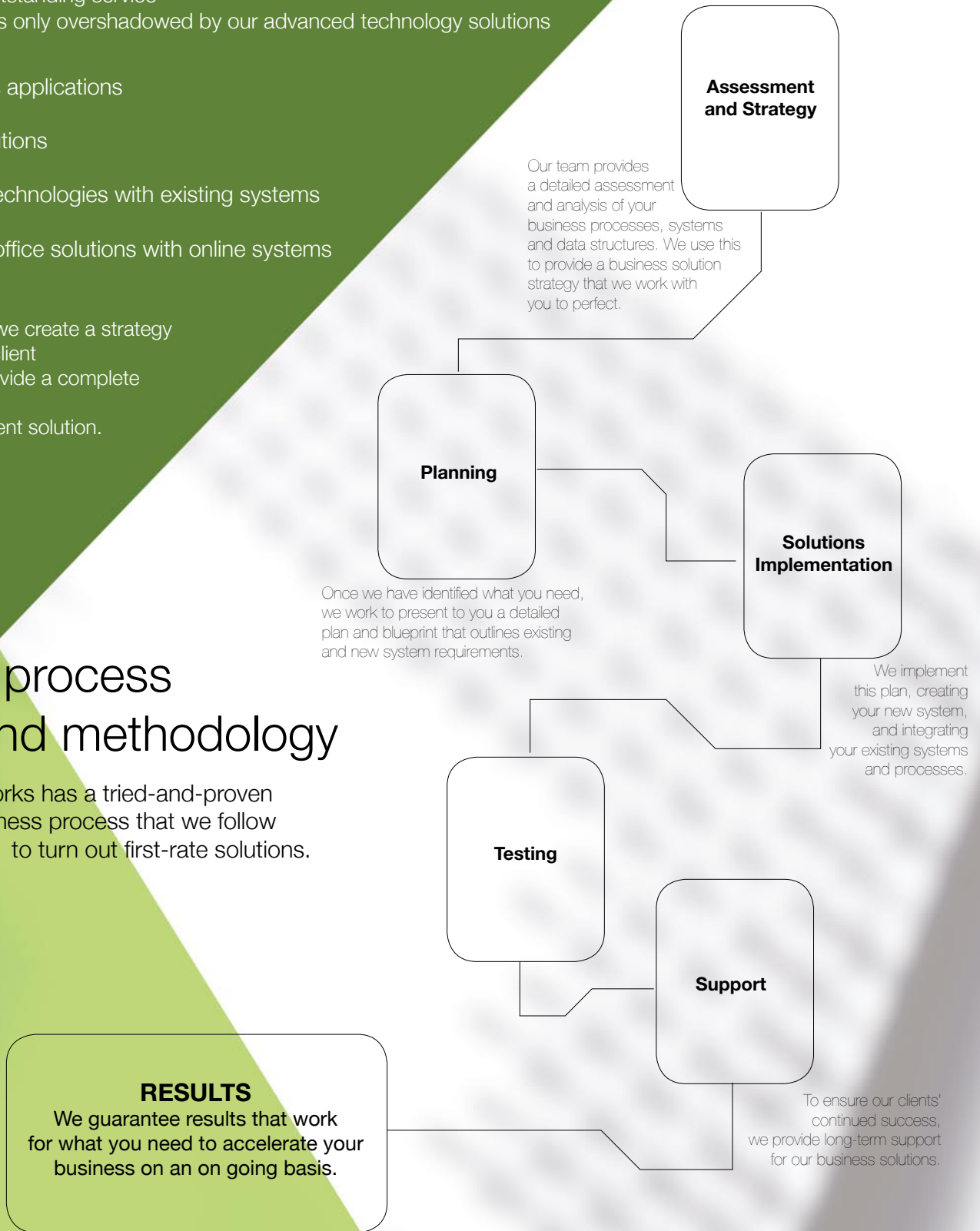
Our reputation for outstanding service
is only overshadowed by our advanced technology solutions

- Custom Business applications
- Open source solutions
- Integrating new technologies with existing systems
- Integrating back office solutions with online systems

At innovaworks we create a strategy
to fit each client
in order to provide a complete
business process
and development solution.

business process and methodology

Innovaworks has a tried-and-proven
business process that we follow
to turn out first-rate solutions.



Vontastic (<http://Vontastic.com>)

PROBLEM

Amcom Communications opened their doors as a traditional telephone service company. After a year and a half in the market they recognized the tremendous value they could offer to their niche ethnic markets by offering VoIP services and chose the name Vontastic for this new venture. The cost benefits to a client base spending the bulk of their monthly bills on international long distance seemed obvious. After months of shopping around for all-in-wonder boxed or hosted solutions Amcom came to Innovaworks for help in that endeavor.

THE BACK OFFICE SOLUTION

Due to the widely distributed geographic nature of Amcom's operations, Innovaworks chose the ASP.NET platform. With sales offices in China, New Jersey and Canada, customer service in Utah, corporate headquarters and operations in Southern California a web based OSS provided the perfect solution. This system ties together the daily operations of the company, from sales and shipping to billing and account management, with its technological backbone: the switch.

THE SWITCH SOLUTION

Leveraging the wealth of open source tools and technologies available for VoIP Innovaworks created a full featured SIP switching solution, inclusive of SIP proxies, session border control, and call record management. All class five features are supported and the architecture supports redundant switch sites with call routing rules specific to the geographic area of the sites and global presence to insure that inbound calls can always find online users.

Decision Insite (<http://decisioninsite.com>)

PROBLEM

Decision Insite provides professional services to public school districts, primarily enrollment projections. The client required a web based tool that they could use to accurately produce the projections based on historic enrollment, and live birth and various other demographic trends. Their vision of the application centered on a unified map-based interface that would provide a consistent and intuitive view of the various data throughout the application.

SOLUTION

Innovaworks selected the Map Suite .NET mapping component (<http://thinkgeo.com>) to provide this interface and set about the task of building the complex relationships between the Census Bureau's demographic data, the Department of Health's live birth data, and the various school districts' historic enrollment data. Laser accurate projections displayed to school officials and board members on intuitive maps of their respective districts resulted. No client of Decision Insite's need install anything. Districts provide their enrollment files, and DI provides results. Those results are within one percent of actual enrollment for the first predicted year for every client to date.

referral program

Innovaworks receives more than 75% of its business from referrals from our clients and return business.

Our clients have benefited from the discounts in services they have received by referring potential clients to us.

We offer the following incentives to any referral that results in a project for Innovaworks:

10% Services Discount

A 10% services discount will be applied to your current invoice on the first project from your referral

5% Cash Payment

A 5% cash payment will be made from the first project done for your referral.